

INVEST . SELL . PROSPER

ABOUT US

and

OUR SERVICE PROCESS

to potential clients

Your Satisfaction is Our Priority



SAT MANJU





Welcome

You are important to us and we strive to provide you with an
Exceptional Experience.

We Value




Integrity



Competence



Accountability

A man and a woman are seated at a table in a bright, modern office setting. The man, on the left, is wearing a dark blue blazer over a white shirt and is gesturing with his hands as if speaking. The woman, on the right, has curly hair and is wearing a white button-down shirt, looking towards the man. On the table in front of them are several documents, a laptop, and a white mug. The background is a blurred office space with warm lighting.

**Why is a good
Service Process
important?**



Because..

It makes a difference.

- In Negotiations
- In Lowering Risk
- Clients Experience
- Profitability
- Peace of Mind
- After Sale Service



Our Service Process

The process gives you an edge in the market.

Powerful Process - Profitable Outcomes

This is an outline of our Buyer's / Seller Process. Please take a look and compare!

Step 1 - Complementary qualifying call.

Yes, we can handle most real estate transactions, but we are only fit for some. We want to make a 10-15-minute call to ask and share a few things to ensure we will be the best people for the job. If not, we would gratefully lead you in the right direction towards someone we know and trust.

Step 2 - Visioneering

We take in-person time to sit down with you and dive deep to understand your thoughts, plans, hopes and fears fully. This is where we want to know what you would like to have happen ideally.

We generally also consider your on-hand and available resources at this sitting.

Step 3- Road-Mapping

We go away from the visioning session to our board room and develop a comprehensive game plan to help you accomplish everything you want.

We put together a detailed plan that includes all potential costs within and outside the commission, the timelines, the opportunities and the obstacles.

After our plans are run by our team and other professionals whose help might be needed in the process, we bring them all back to you for a thorough discussion and Q&A

Step 4- Hiring / Disclosures

Given that you liked our plan and would like to hire us, we will sign a hiring contract and make all the required disclosures in writing.

Step 5 - Mortgage and Assets Optimization

We ensure that all the money and assets are optimized to receive maximum value.

Step 6 - Market Positioning and Opportunity Hunt

We ensure we position you in the best way possible to win in the market and look at all potential opportunities for you in the marketplace.

Step 7 - Buying, Selling Negotiation Process

We use world-class strategies and technology for negotiations and handling of processes with the help of fully qualified admin and managing brokerage.

Step 8 - Moving Prep

We assist in helping you line up all necessary arrangements for moving from your current place to the next.

Step 9 - Compliance and legalities

We ensure that all your paperwork meets strict compliance regulations; it is double-checked for accuracy and delivered to your Lawyer / Notaries.

Step 10 - Closing & Possession

Your paperwork is signed at your lawyer/notaries office, and we ensure an in-person key exchange is carried out.

Step 11 - Moving Day - Lunch Party

We deliver a courtesy lunch on your moving day into your new place.

Step 12 - Annual review - Continues Inner Circle Service Deals

We continue to serve you by doing free-of-charge annual reviews on your real estate assets and mortgages and bringing you the best possible deals from our vendors and professional partners.



MORTGAGE SERVICES

Understanding the importance of a suitable mortgage and challenges clients go through to obtain one, encouraged us to get licensed and partner with one of the best mortgage firms.

This mortgage option, alongside our real estate practice, allows us to be a very dynamic team always working in your best interest .

We have access to highly experienced mortgage brokers, underwriters and bank representatives to help you with the mortgage piece for all your real estate needs.

Many of our clients have used this service and express deep gratitude for the diversity of services we bring to the table.

Let's discuss more about mortgages!

mlab
mortgages lab

**We custom-packed our
services to suit you
individually!**



Our Service Promise Video



Reserve your seat!

We strive to provide excellent service to our clients by giving them our undivided attention and effort. To ensure this, we have a policy of only taking on a limited number of clients at a time. Specifically, we limit ourselves to three active clients in the buying and selling process.

If you have any future plans related to real estate, it would be great to have an early conversation to discuss your goals and plans. If it seems suitable, we would be more than happy to reserve a spot in our schedule in advance.



The Evidence Box

The proof of our work!



Competitions'
Comments

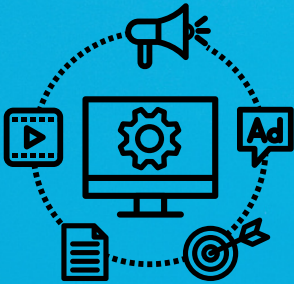


Google Reviews

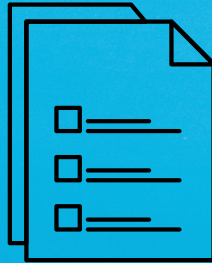


Client Feedback
Forms

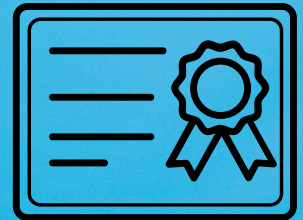
Click an Icon OR Scan the Code



Marketing

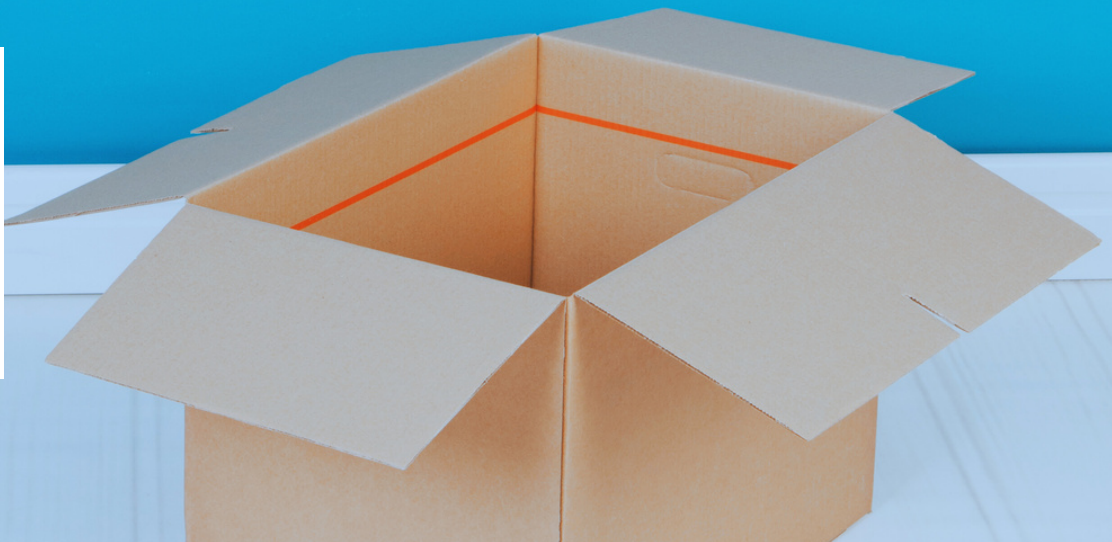


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Recognition

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ABOUT US!

We are ordinary people with extraordinary passion.

Just like you, we are a family too. From our family to yours, we wish you the most fantastic experience on your real estate and mortgage journey.

While serving you, we will strive to ensure a high level of trust among us, create an amazing business relationship, and endeavour to build and develop a cherished friendship.

You can learn more about us on this webpage.

www.satmanju.com

Sat & Poonam



How do we stack up?

We endeavour to go above and beyond!

As your agents, we believe in being integral, competent and communicative while delivering the best client care experience!

We strive to accomplish top-class client satisfaction through;

- Attentive listening
- Proactive communication.
- Valued relationships.
- Educating ourselves and our clients.
- Eliminating pressure.
- Simplifying the complexities of contracts.
- Taking care of negotiating in all sales transactions.
- Hard Work with our clients' best interests at heart.
- Building and growing an extensive and robust network.
- Intentionally planning deals to maximize profitability.
- Striving to be the best leaders in our industry.
- Remaining calm under pressure.
- Sharing successes with clients by supporting their decisions.
- Providing continued service and care after your move.
- Maintaining our high standards by applying what is fair and what is right.
- Making the transition of buying and selling fun for our clients.

Assets talk is prominent in real estate!

Those who understand real estate know of two critical assets in any real estate deal.

Your Resources *AND* Your Agent!

How is an agent a significant asset?

A good agent can recognize opportunities, capitalize on the hidden facts and pull together otherwise challenging deals. In addition, great agents usually have a vast network of experienced and wise people to draw upon. Ultimately, your agent's network can affect your net worth.

How do you choose a great agent?

When it comes to making good choices, it depends on the individual. However, there are certain qualities exceptional agents possess that can make a big difference in your outcome. Please look at some we proudly offer on the next page and contrast us with other real estate agents you speak with.



**Great questions can help you
discover better insights.**

**Questions to ask
when speaking with professionals.**



CAN you help me?

Does the expert have the skills, experience, and just the right finesse to handle the task?

WILL you help me?

Remember it's your own agenda that is most important, not your professional's.

HOW exactly have you built Profitability in other deals?

Actions Speak Louder Than Words

Saying I can help is one thing, implementing a well thought thru strategy is another.

How do you BUILD TRUST with other parties?

Business runs at the speed of trust. Your professional's ability to build trust with other professionals will affect your business when buying and selling.

What OPPORTUNITIES can you lead me to?

Each deal has its own set of challenges and opportunities. What opportunities does your professional see in your transaction, and can they help you capitalize on those?

What is your WORK ETHIC?

This deals with the time priorities, determination, work availability and overall effort your professional will dedicate to completing a successful deal for you.

Look.. Who loves us!

- First-time home buyers
- Sellers
- Retirees
- Growing families
- Separating spouses
- Experienced home buyers
- Estate Executors
- Out of town buyers and sellers
- Investors
- Mortgage holders
- Change makers
- Individuals "Just thinking"

And yes! We love our clients too!



First time home
buyers video

We Care!

Giving is not just our policy

It's our way of life.

How do we decide to support a cause ?

If it's important for our clients to share, it is important for us to support!

Community

Support

Causes

Giving

Care

Let us help you make your next move!

Sat & Poonam Manju

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www.satmanju.com



Google Reviews

exp[®]
REALTY

mlab
mortgages lab

HOME

Sat Manju is a licensed realtor and a licensed sub mortgage broker in the province of BC.

Poonam Manju is a licensed sub mortgage broker in the province of BC and an unlicensed assistant for real estate to Sat Manju.

This publication is not intended to solicit any currently listed properties or buyer clients under contract with other realtors.